

# Valley Small Business Development Corporation

7035 N. Fruit Ave  
Fresno, CA 93711  
Tel. 559/438-9680  
Fax. 559/438-9690  
Email: [valleysb@vsbdc.com](mailto:valleysb@vsbdc.com)  
[www.vsbdc.com](http://www.vsbdc.com)

Officer(s): Michael E. Foley, CEO and Secretary

Year Founded: 1982

Type of Organization: Certified Development Financial Institution (CDFI)

Service Area: Nine Counties of the Central San Joaquin Valley - Stockton to Bakersfield

Activities: The Valley Small Business Development Corporation (VSBDC) is dedicated to serving the needs of the small business community. The VSBDC helps existing businesses with financial, marketing, production, organization, and technical issues. The staff, consultants and volunteers provide up-to-date consulting, training, and research assistance in all aspects of business management.

Lending/Loan Package: Over \$16 million in loans approved in 2000

Volume: 173 loans approved in 2000

Relationships: This organization has indicated that it has worked with the following financial institutions - Bank of the Sierra; Bank of Stockdale; Bank of the West, Bank of Visalia; California Bank and Trust, Clovis Community Bank; County Bank of Merced; Farmers and Merchants Bank; Glendale Federal Bank; King River State Bank; Regency Bank; San Joaquin Bank; Sierra National Bank; Union Bank of California; United Security Bank; Visalia Community Bank, Wells Fargo Bank and Westamerica Bank.